



COVID-19 SUCCESS STORY

Granite's Winning Deal Due To Company Value

Customer Profile

Industry

Hospitality - Restaurant

Headquarters City

Syracuse, NY




CHALLENGE


The company owns and operates over 1,000 restaurants under the Burger King and Popeye's brands. They were out of contract with Fusion and wanted to transition their 1500+ POTS lines to a reliable partner who would save them money immediately and provide service on a month to month basis.


SOLUTION

Granite provided cost savings by consolidating all of their POTS lines onto our platform in under 30 business days. Granite's value won out over the competition due to our financial stability and the clean, easy, zero-touch provisioning process of coming over to the Granite platform on a month to month agreement. Further discussions are now being had regarding an eventual shift to a cloud-based solution.

FOR MORE INFORMATION, CONTACT US

 100 Newport Ave Ext
Quincy, MA 02171

 877.884.5200

 channel-sales@granitenet.com
www.granitechannels.com