



COVID-19 SUCCESS STORY

Swift and Efficient 3 - Day Wireless Deployment

Customer Profile

Industry

Banking - Financial Services

Headquarters City

Boston, MA




CHALLENGE


The company was scrambling to deploy 200 Wireless Hot Spots so that their employees could work from home. Verizon and AT&T were unable to meet the company's timeline as they had already exhausted their Hot Spot inventory and could not deliver devices for 3+ weeks.


SOLUTION

Granite stepped in on a Saturday afternoon conference call to build a business continuity roadmap and to pull 200 Wireless Hot Spots from inventory to immediately ship to the company. Thanks to such a swift and efficient 3 day deployment, the company placed a second order for 300 additional Hot Spots allowing even more of their employees to safely work from home during the COVID-19 situation.

FOR MORE INFORMATION, CONTACT US

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